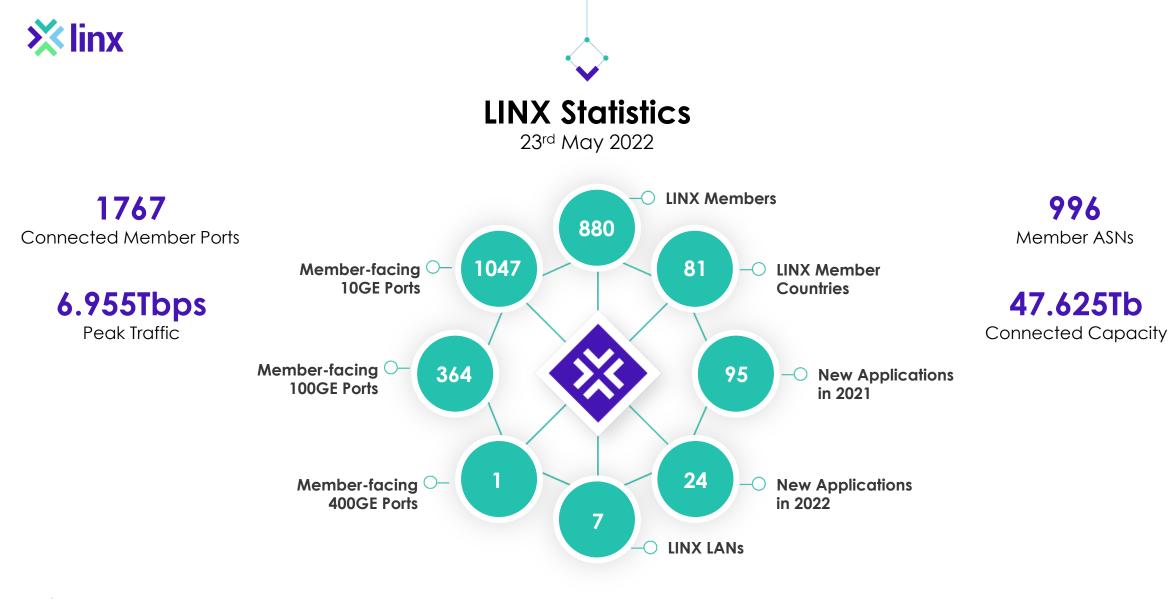


CEO Update

Kurt Erik Lindqvist CEO

26 May 2022 LINX116





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www.linx.net





- New traffic peaks on total, LON1, JEDIX etc...
- JEDIX competing for the top traffic spot in the region

IXP	Networks
LON1	822
LON2	334
LINXManchester	123
LINXScotland	37
LINXWales	12
LINX NovA	48
JEDIX	15





New Peering Services

- From January 1st, Port services were split from peering services
- This also introduced some new options for members
 - Different service speeds over physical ports
- There has been great interest in these!

Peering Service	#
1GE over 10GE (Migrated)	36
2Gbps on 10GE	30
5Gbps on 10GE	13
30Gbps on 100GE	15







Staff Changes

Starters

• Simon Philpott - Product Owner

Leavers

- Garima Raman
- Shahbaz Tariq

Vacancies

- Compliance Monitoring and Assurance Manager
- Product Manager
- DBRE
- SRE







2021 Annual Report

- Released today!
- <u>https://www.linx.net/wp-content/uploads/2022/05/LINX-Annual-Report-</u> 2021.pdf
- Financial presentation tomorrow







Compliance / Certifications







REGISTERED







Communicating with Members

- Historically we had a high degree of "touch" with the membership
 - Over 50% in a year
- COIVD obviously changed the frequency and nature of interaction
- We want to maintain a high degree of member interaction over a year
- We want to improve not just quantity but quality interactions







Communicating with Members

- Most member interaction today is through
 - Sales or individual meetings
 - NOC
 - Membership survey
 - Mailing lists
- We want to revisit the way we do interact with members
 - Regular member interviews
 - Follow-up from interactions through the ticket systems







Communicating with Members

- New / Other / Alternative communication methods
 - Mailinglist are somewhat limiting
 - Not all members also see benefits of mailinglists and / or discussions
- Looking at alternative / complimentary methods
 - What are your thoughts?
 - Please let us know!







Thank you!



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