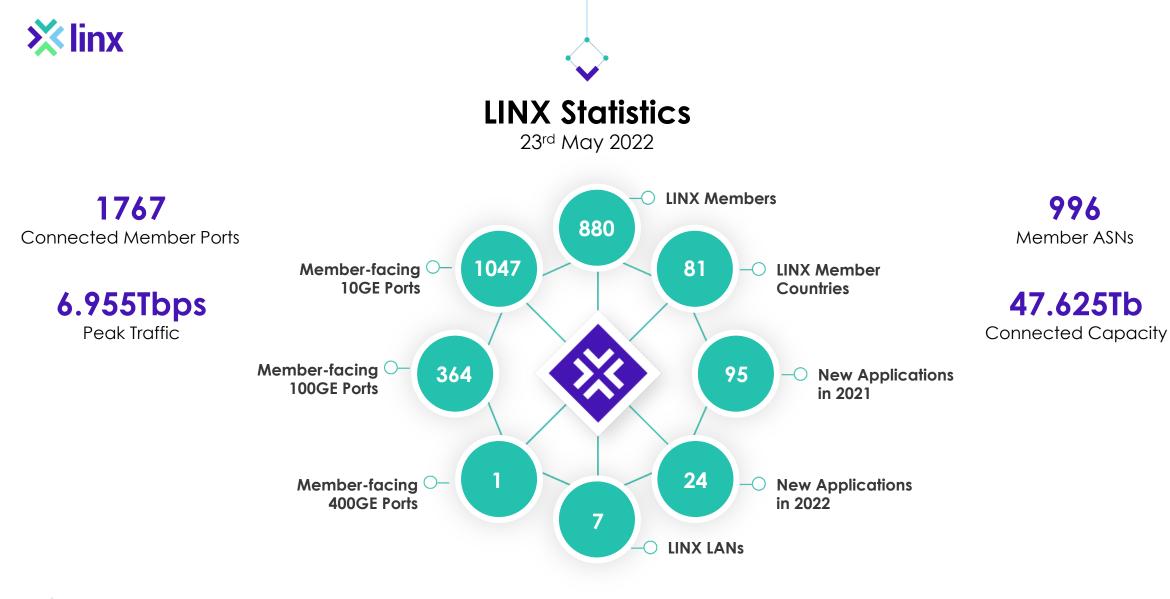


# **CEO Update**

Kurt Erik Lindqvist CEO

26 May 2022 LINX116





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www.linx.net





- New traffic peaks on total, LON1, JEDIX etc...
- JEDIX competing for the top traffic spot in the region

IXP	Networks
LON1	822
LON2	334
LINXManchester	123
LINXScotland	37
LINXWales	12
LINX NovA	48
JEDIX	15





#### **New Peering Services**

- From January 1<sup>st</sup>, Port services were split from peering services
- This also introduced some new options for members
  - Different service speeds over physical ports
- There has been great interest in these!

Peering Service	#
1GE over 10GE (Migrated)	36
2Gbps on 10GE	30
5Gbps on 10GE	13
30Gbps on 100GE	15







## **Staff Changes**

#### **Starters**

• Simon Philpott - Product Owner

#### Leavers

- Garima Raman
- Shahbaz Tariq

#### Vacancies

- Compliance Monitoring and Assurance Manager
- Product Manager
- DBRE
- SRE







## 2021 Annual Report

- Released today!
- <u>https://www.linx.net/wp-content/uploads/2022/05/LINX-Annual-Report-</u> 2021.pdf
- Financial presentation tomorrow







#### **Compliance / Certifications**







## REGISTERED







## **Communicating with Members**

- Historically we had a high degree of "touch" with the membership
  - Over 50% in a year
- COIVD obviously changed the frequency and nature of interaction
- We want to maintain a high degree of member interaction over a year
- We want to improve not just quantity but quality interactions







## **Communicating with Members**

- Most member interaction today is through
  - Sales or individual meetings
  - NOC
  - Membership survey
  - Mailing lists
- We want to revisit the way we do interact with members
  - Regular member interviews
  - Follow-up from interactions through the ticket systems







### **Communicating with Members**

- New / Other / Alternative communication methods
  - Mailinglist are somewhat limiting
  - Not all members also see benefits of mailinglists and / or discussions
- Looking at alternative / complimentary methods
  - What are your thoughts?
  - Please let us know!







# Thank you!



+44 20 7645 3500

<u>kurtis@linx.net</u>



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