



Road to Pulsant Edge Fabric

Engineering Resilient,
Low-Latency Connectivity
Across the UK

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About Pulsant

The UK's Edge Infrastructure Platform

Twelve Owned and Managed DCs

Three Areas:

- Scotland, North England and South England

LINX Presence:

- Edinburgh South Gyle → LINX Scotland
- Manchester → LINX Manchester
- Telehouse → LINX London

All DCs Connected by Pulsant National Network

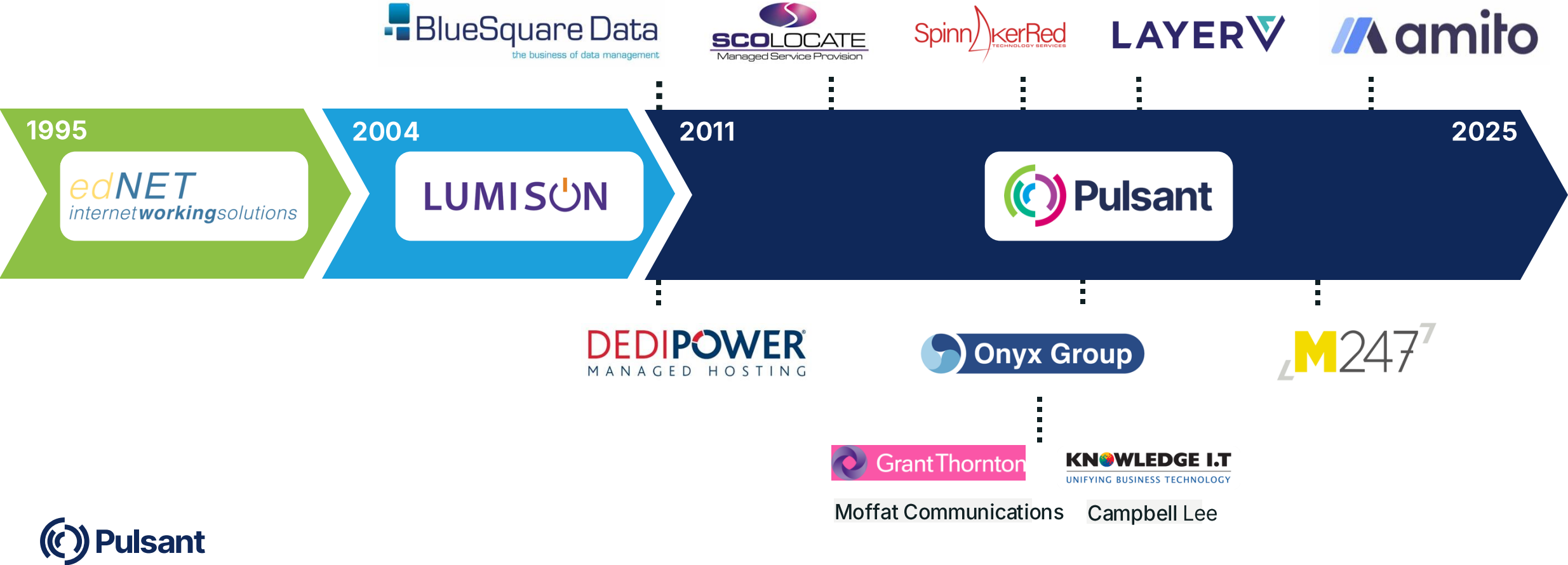
Two New DCs

- Birmingham
- Fareham (Portsmouth)

Over 1,200 clients
Over 140 partners
Over 50 national providers
350 employees



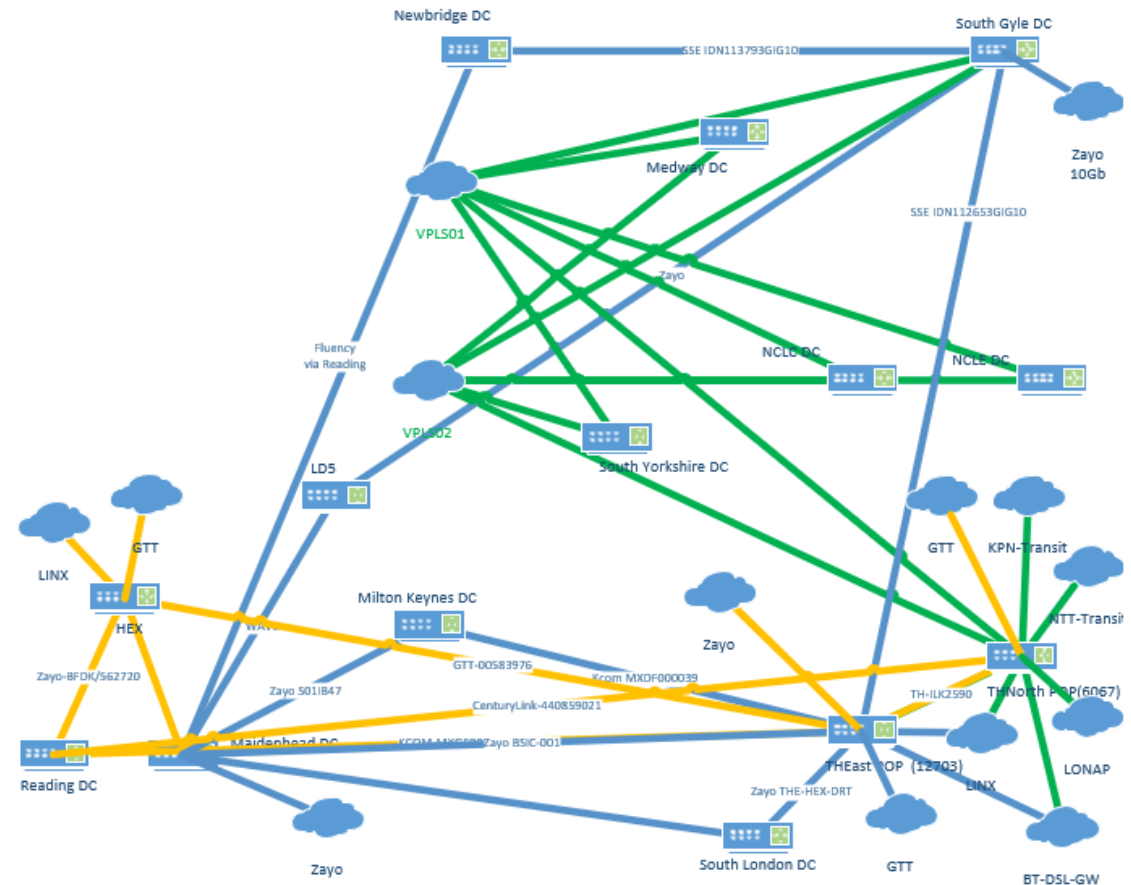
Pulsant Down Memory Lane



Somewhere in 2020

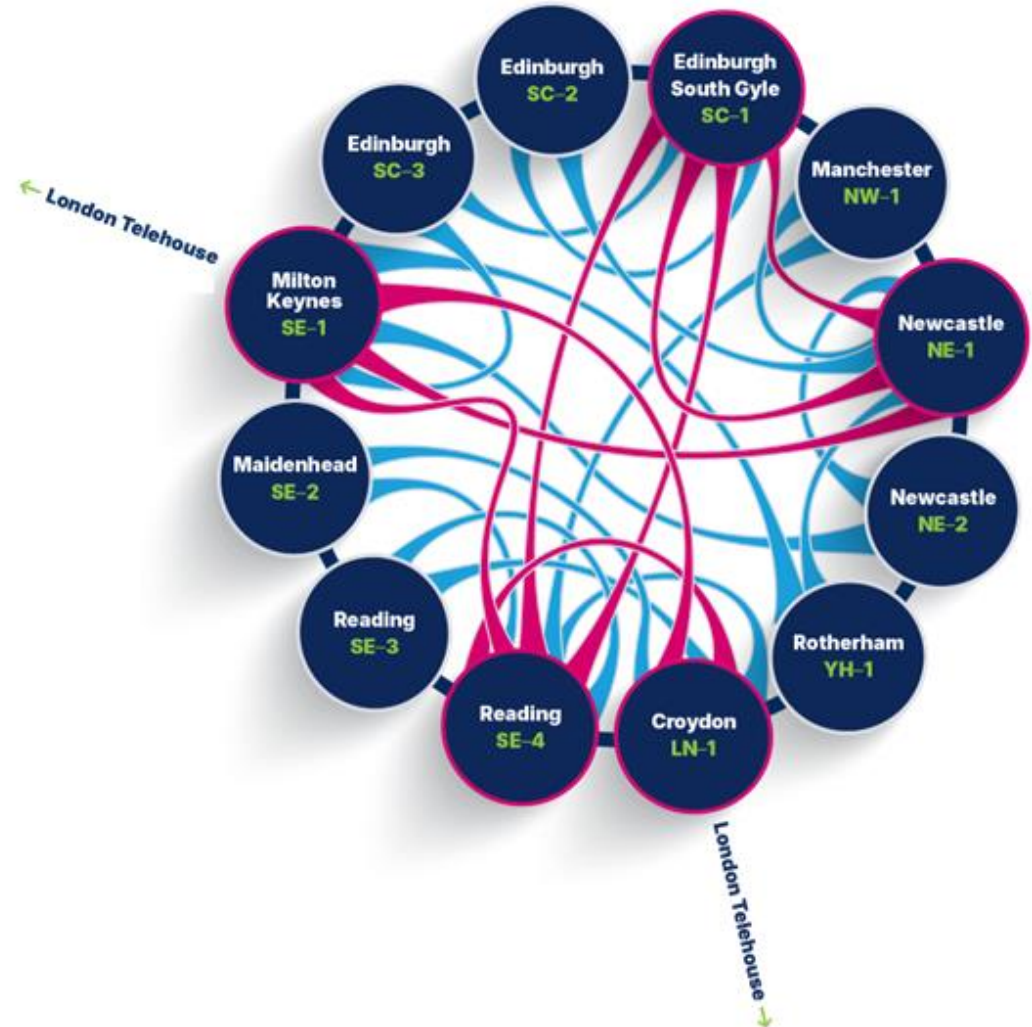
Three Different Networks

- AS12703, AS24931 and AS6067
- Different DCs per network
- Three sets of Internet connections
- IP renumbering issues
- Different IP services per network
- **Different Telco Providers**
- **Pulsant Owned Dark Fibre and Optical Networks**
 - But not everywhere
- **Huge Operational Overhead**
- **DC Networks**
 - Different topologies
 - Different hardware



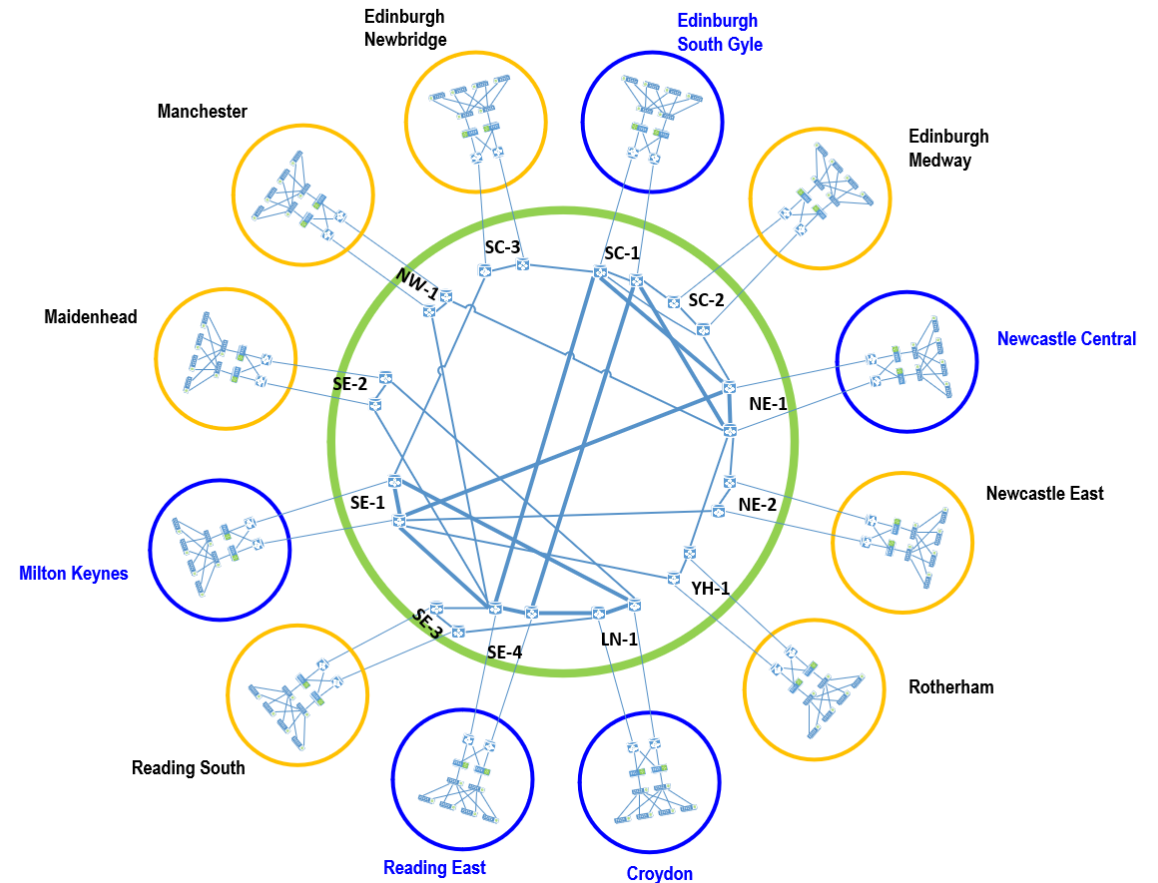
Pulsant National Network - Core Network

- **Single Fibre and Optical Partner**
 - Both national e international
- **Singe ASN**
 - ASN 12703
- **100Gbps Core Links as Standard**
- **Consolidation of Internet Connections**
- **Exit 3rd Party DC's**
- **Hardware Refresh**
- **Issues:**
 - Wayleaves
 - Duct ownership
 - Adoption of new templates



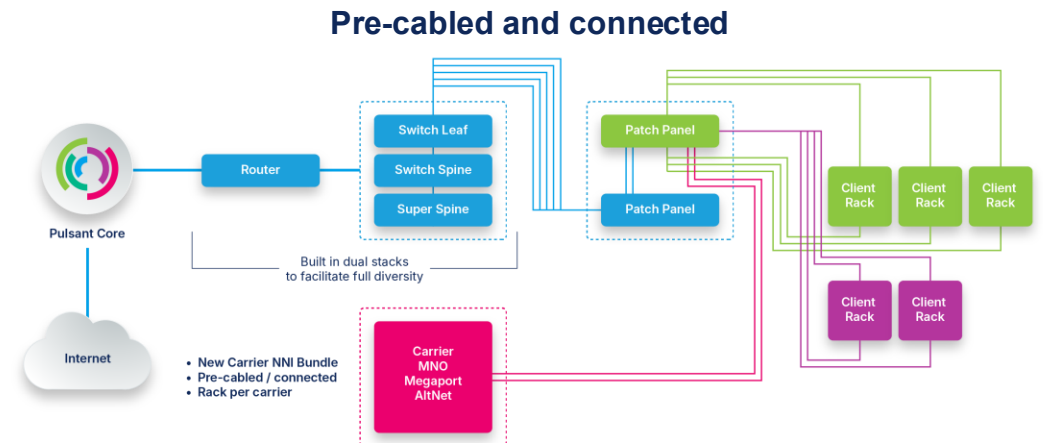
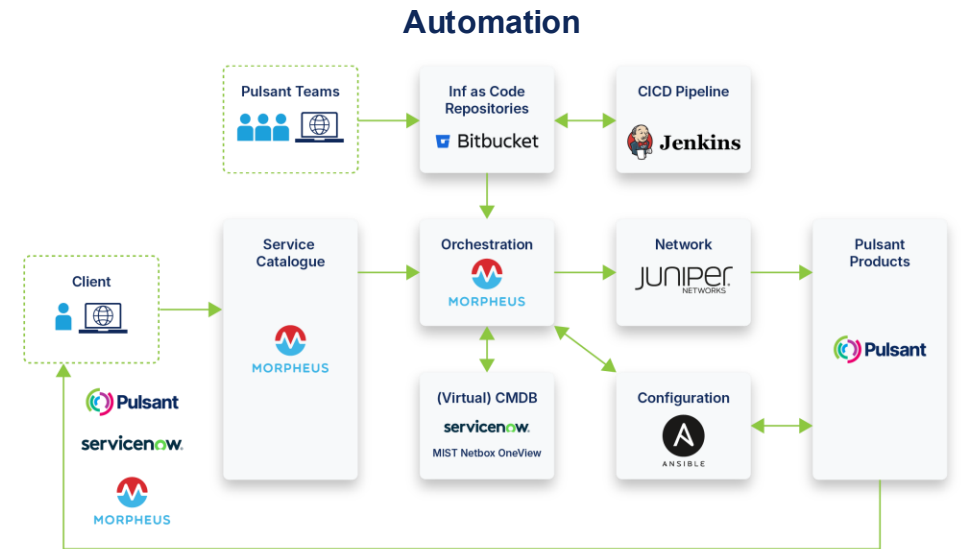
Pulsant Edge Fabric - Data Centre Network

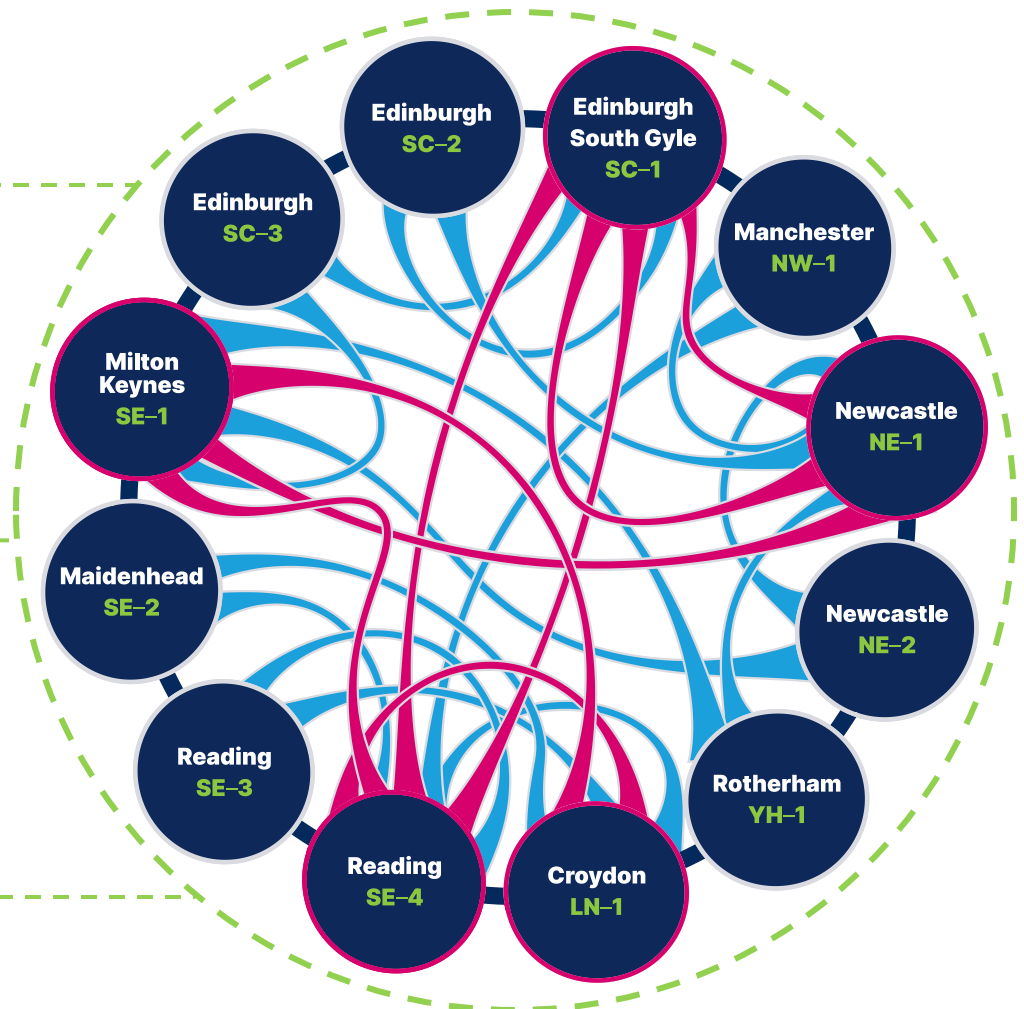
- **Unified Architecture**
- **IP Fabric**
 - Leaf and Spine Topology
- **Scalable Design**
 - Different DC physical topologies
 - Easy to upgrade
- **100Gbps Capacity**
 - 3:1 oversubscription
- **EVPN – VXLAN Technology**
 - Replace VLANs
 - CRB Design
 - E-LAN Layer 2 services
- **Not using Type 5 EVPN routes**
 - IP VRF instead

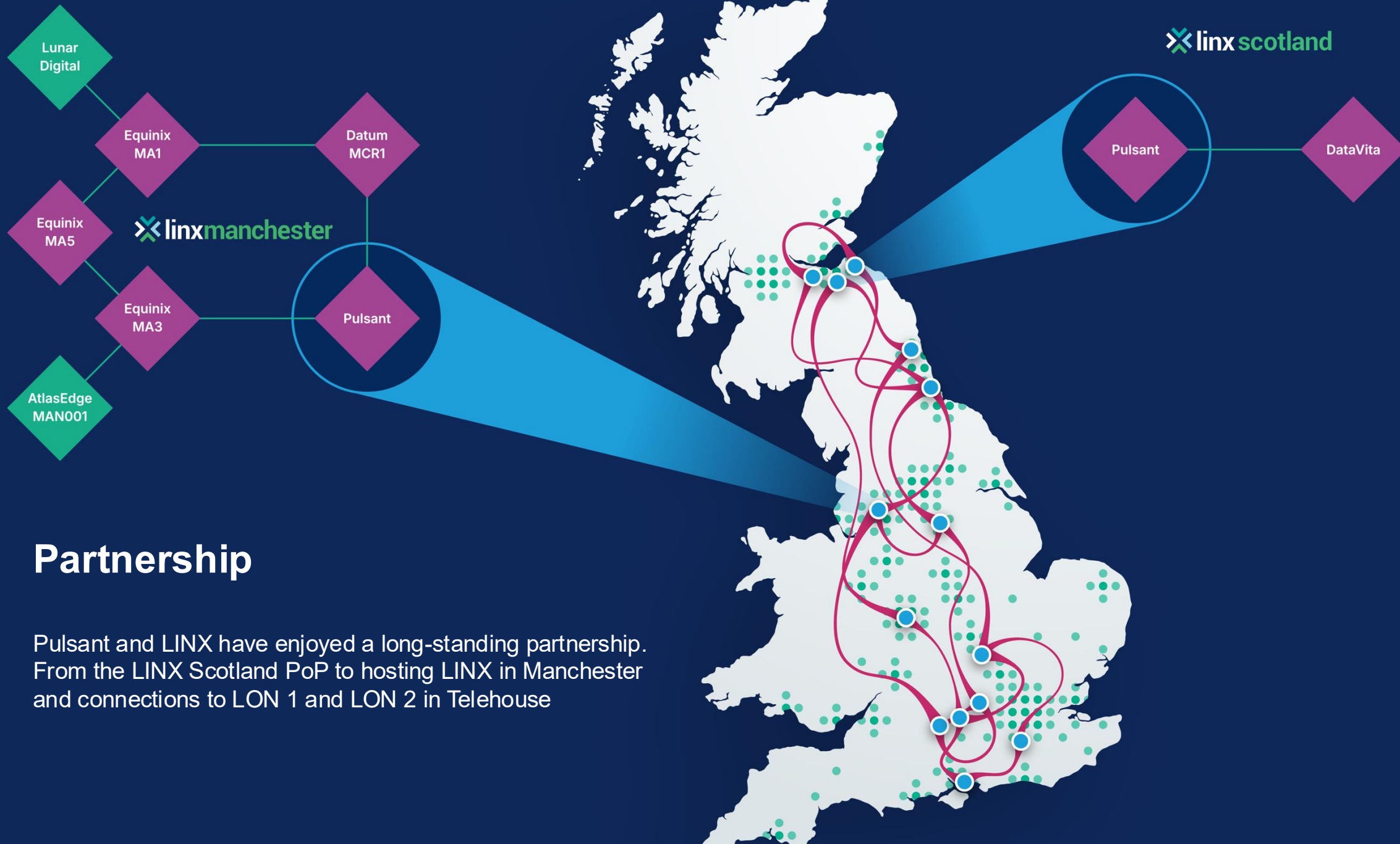


Pulsant Edge Fabric - Products

- **Consolidation of Connectivity Services**
- **Road to Automation**
- **Edge Fabric Connection**
 - Two ports using two cable routes
 - Resiliency by design
 - Operational benefits
- **Issues:**
 - Migration of legacy services
 - Migration of customer networks
 - Cabling







Partnership

Pulsant and LINX have enjoyed a long-standing partnership. From the LINX Scotland PoP to hosting LINX in Manchester and connections to LON 1 and LON 2 in Telehouse

Questions?