



# Introduction to the Chair

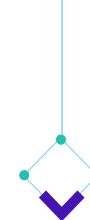
LINUX124











**Pieter Knook**  
LINUX Chairman

2nd June 2025





# 1. Introduction to the Chair

-  Background 
-  Other Interests 
-  Observations over my tenure 
-  Expectations of the future 





## Executive Career at Microsoft and Vodafone





## Non-Executive Career



- LINX Chair since Dec 2019
  - Telenor Non-exec since May 2020
  - Altitude Angel Chair since Aug 2018
  - Alpha10X Non-exec since Dec 2019
  - Odigo Non-Exec since Nov 2023
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- Previous Chair roles MTI, Pulsant, Bullitt and Broad Horizon
  - Non-Exec roles TDC, Coromatic





## Observations of LINX since 2019



- Survived and thrived during pandemic
- Changed several long-standing members of the Board
- Changed our CEO twice
- The organisation is mature for its size
- We are very customer/member oriented for a Telco
- We deliver what we promise
- We are incredible value





## Observations of LINX since 2019



- The board functions well
- Unusually I have no say in appointment of Non-Executive Directors
- We have three sub committees and the group of Non-Execs
  - Financial and Risk
  - People
  - Governance





## Expectations for the future



- How will the IXP market evolve?
- What further geographic expansion makes sense?
- Where will new members come from?
- How will we need to invest in Sales?
- What new products and service should we offer?





# Thank you



+44 20 7645 3500



[chair@linx.net](mailto:chair@linx.net)



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