



Introduction to the Chair

LINX124


Pieter Knook
LINX Chairman

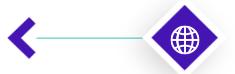


2nd June 2025



1. Introduction to the Chair

-  **Background** 
-  **Other Interests** 
-  **Observations over my tenure** 
-  **Expectations of the future** 





Executive Career at Microsoft and Vodafone



Microsoft Appoints Pieter Knook to Run Its Wireless Group

By a WALL STREET JOURNAL Staff Reporter
 REDMOND, Wash.—Microsoft Corp. said executive Pieter Knook, now a corporate vice president in charge of relations with phone companies and other network-service providers, would take on the additional responsibility of running the company's wireless group.



Pieter Knook Leaves Microsoft For Vodafone

By Dan Keane
 17:14, February 14th 2008

14 votes
Recommend



Pieter Knook, a former senior vice president of the Mobile Communications Business (MCB) at Microsoft, will be appointed as Director of Internet Services of the newly created division Vodafone Internet Services, the mobile operator announced today in a press statement. He will report to Frank Rovekamp, Global Chief Marketing Officer, Vodafone Group.

Vodafone delivery of communication categories

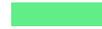
Knook, 49, joins Vodafone on 10 March, for most senior executives in the company, he will lead Microsoft's Mobile business, including strategic partnerships.

Under Knook's leadership, Windows Mobile 6.0 will be available from more than 100 mobile operators.





Non-Executive Career



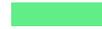
- LINX Chair since Dec 2019
- Telenor Non-exec since May 2020
- Altitude Angel Chair since Aug 2018
- Alpha10X Non-exec since Dec 2019
- Odigo Non-Exec since Nov 2023

- Previous Chair roles MTI, Pulsant, Bullitt and Broad Horizon
- Non-Exec roles TDC, Coromatic





Observations of LINX since 2019



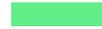
- Survived and thrived during pandemic
- Changed several long-standing members of the Board
- Changed our CEO twice

- The organisation is mature for its size
- We are very customer/member oriented for a Telco
- We deliver what we promise
- We are incredible value





Observations of LINX since 2019

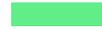


- The board functions well
- Unusually I have no say in appointment of Non-Executive Directors
- We have three sub committees and the group of Non-Execs
 - Financial and Risk
 - People
 - Governance





Expectations for the future



- How will the IXP market evolve?
- What further geographic expansion makes sense?
- Where will new members come from?
- How will we need to invest in Sales?
- What new products and service should we offer?





Thank you



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